Today’s fast-paced market requires an edge. ACG Global Partners provide you with the expertise and best practices needed to close the deal.
InterGrowth Registration
Bonnet Creek North Foyer, Lobby Level

ACG HQ and Information Desk
Bonnet Creek North Foyer, Lobby Level

InterGrowth Lounge, ACG DealSource® & Remote Offices
Bonnet Creek Ballroom, Lobby Level

Early Arrivals Networking Area (Monday only)
Bonnet Creek West Foyer, Lobby Level

ACG Capital Connection® & Opening Reception
(Monday night only, open to all attendees)
Floridian Ballroom, Lobby Level

Keynote Sessions & Middle-Market Insights Theater
Floridian Ballroom, Lobby Level

Featured Sessions
Grand Ballroom, Lobby Level

Breakout Sessions
Lower Level

Sponsor Private Meeting Rooms
Lower Level

Looking for ACG Capital Connection®?
ACG Capital Connection will be held during Monday’s Opening Reception in the Floridian Ballroom.

Please note: The Hilton Bonnet Creek and the Waldorf Astoria are located on the same property.
### MONDAY, MAY 6

<table>
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<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 a.m. – 1:00 p.m.</td>
<td>Golf Tournament** **</td>
</tr>
<tr>
<td>7:30 a.m. – 12:00 p.m.</td>
<td>Tennis Tournament* **</td>
</tr>
<tr>
<td>8:00 a.m. – 12:00 p.m.</td>
<td>Early Arrivals Meet-Up</td>
</tr>
<tr>
<td>12:00 – 5:00 p.m.</td>
<td>INTERGROWTH LOUNGE OPEN</td>
</tr>
<tr>
<td>12:00 – 1:00 p.m.</td>
<td>Networking Lunch in the InterGrowth Lounge</td>
</tr>
<tr>
<td>12:30 – 2:20 p.m.</td>
<td>Fundraising Workshop with Buyouts Insider</td>
</tr>
<tr>
<td>1:00 – 5:00 p.m.</td>
<td>ACG DealSource®</td>
</tr>
<tr>
<td>2:30 – 3:20 p.m.</td>
<td>Concurrent Breakout Education Sessions (see full schedule for details)</td>
</tr>
<tr>
<td>3:30 – 4:20 p.m.</td>
<td>Concurrent Breakout Education Sessions (see full schedule for details)</td>
</tr>
<tr>
<td>5:00 – 7:30 p.m.</td>
<td>OPENING RECEPTION &amp; ACG CAPITAL CONNECTION®</td>
</tr>
</tbody>
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### TUESDAY, MAY 7

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 – 7:30 a.m.</td>
<td>5K Run* **</td>
</tr>
<tr>
<td>8:00 a.m. – 6:00 p.m.</td>
<td>INTERGROWTH LOUNGE OPEN</td>
</tr>
<tr>
<td>8:00 – 9:30 a.m.</td>
<td>Networking Breakfast in the InterGrowth Lounge</td>
</tr>
<tr>
<td>8:00 – 8:30 a.m.</td>
<td>Women’s Networking Breakfast**</td>
</tr>
<tr>
<td>8:30 – 9:30 a.m.</td>
<td>FEATURED SESSION** A One-on-One Conversation with Pauline Brown</td>
</tr>
<tr>
<td>9:00 a.m. – 5:00 p.m.</td>
<td>ACG DealSource®</td>
</tr>
<tr>
<td>10:00 – 10:50 a.m.</td>
<td>MIDDLE-MARKET INSIGHTS THEATER Human Capital: The Greatest Value and Risk to The Success of M&amp;A Transactions</td>
</tr>
<tr>
<td>11:10 a.m. – 12:00 p.m.</td>
<td>MIDDLE-MARKET INSIGHTS THEATER Families Fueling the Middle Market</td>
</tr>
<tr>
<td>12:00 – 1:00 p.m.</td>
<td>Networking Lunch in the InterGrowth Lounge</td>
</tr>
<tr>
<td>1:00 – 2:00 p.m.</td>
<td>FEATURED SESSION A Navigating and Capitalizing on Opportunity Zones</td>
</tr>
<tr>
<td>3:00 – 4:30 p.m.</td>
<td>KEYNOTE PANEL A Discussion with Elizabeth Cutler and Christopher Gavigan</td>
</tr>
<tr>
<td>4:30 – 6:00 p.m.</td>
<td>MIDDLE-MARKET HAPPY HOUR</td>
</tr>
<tr>
<td>5:30 – 6:30 p.m.</td>
<td>Women’s Networking Reception (open to all attendees)</td>
</tr>
<tr>
<td>5:30 – 6:30 p.m.</td>
<td>Young Professionals’ Networking Reception (open to all attendees)</td>
</tr>
</tbody>
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### WEDNESDAY, MAY 8

<table>
<thead>
<tr>
<th>Time</th>
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<tbody>
<tr>
<td>8:00 – 10:30 a.m.</td>
<td>INTERGROWTH LOUNGE OPEN</td>
</tr>
<tr>
<td>8:00 – 9:30 a.m.</td>
<td>Networking Breakfast in the InterGrowth Lounge</td>
</tr>
<tr>
<td>8:30 – 10:30 a.m.</td>
<td>ACG DealSource®</td>
</tr>
<tr>
<td>9:30 – 10:20 a.m.</td>
<td>MIDDLE-MARKET INSIGHTS THEATER Investing in the Internet of Things — How to Turn Data into Value</td>
</tr>
<tr>
<td>10:30 a.m. – 12:00 p.m.</td>
<td>CLOSING KEYNOTE A Conversation with Alex Rodriguez</td>
</tr>
<tr>
<td>12:00 – 1:00 p.m.</td>
<td>Closing Reception</td>
</tr>
</tbody>
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*Additional registration fees apply **Advance registration required*
we do a great deal
Photo Release/Technology Waiver
ACG plans to take photographs and video at InterGrowth and reproduce them in ACG educational, news or promotional material, whether in print, electronic or other media, including the ACG website. By participating in InterGrowth, you grant ACG the right to use your name, image and biography for such purposes. All postings become the property of ACG. Posting may be displayed, distributed or used by ACG for any purpose.

Your registration may include technology that monitors your activities throughout the meeting, such as session attendance and booth visits.

Anti-Harassment Policy
ACG and InterGrowth are dedicated to providing a harassment-free conference experience for everyone. ACG does not tolerate harassment of any form.
THE HEART OF THE DEAL

PEOPLE ARE AT THE CORE OF A SUCCESSFUL MERGER OR ACQUISITION

From change management and HR infrastructure to risk management and company culture, human capital influences the deal.

Experience the impact of the Insperity® Capital Growth Program, where human capital meets private capital™.

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DON’T MISS IT

ACG’s Middle Market Insights Theater
Presented by Insperity

“Human Capital: The greatest value and risk to the success of M&A transactions”

Tuesday, May 7
10-10:50 a.m.
Floridian Ballroom
WELCOME TO INTERGROWTH 2019!

We want to take a brief moment to thank you for attending the 48th annual InterGrowth. As long-time regulars at InterGrowth, we’d like to share some of our hard-won wisdom with our first-time attendees. Fellow long-time regulars will likely breeze right through our welcome letter, but, before you do, please accept our gratitude for your part in making InterGrowth an incomparable experience.

InterGrowth can be overwhelming and confusing, so don’t hesitate to flag us down. Also, stop by ACG HQ to receive a warm staff welcome, meet your chapter executives, land on the cover of Middle Market Growth®, and more. Let our years of shared experience guide you.

HERE ARE SOME OF THE TOP INTERGROWTH HAPPENINGS:

GET SMARTER with Middle Market Insights Theater panels, which will cover topics from family offices, human capital and the internet of things.

POWER UP WITH BREAKFAST by joining us and Pauline Brown at the Women’s Breakfast for M&A intelligence.

DEALS HAPPEN HERE each year. ACG DealSource® is where investment bankers and capital providers converge.

LOUNGE during one of the signature networking lunches, happy hours, and more within the InterGrowth Lounge.

ACG COCKTAIL CONNECTION—whoops, we meant ACG CAPITAL CONNECTION®—takes place Monday evening. It’s the perfect time for InterGrowth veterans and newcomers to convene and communicate. This event is open to all InterGrowth attendees.

THE BRILLIANCE OF INTERGROWTH BREAKOUTS is well-known. Learn everything from the state of the middle market, to the pitfalls affecting PE firms and the importance of intellectual property in your next deal.

BASEBALL TO BUSINESS WITH ALEX ‘A-ROD’ RODRIGUEZ is a must. Cover your bases. Attend a keynote featuring MLB all-star and entrepreneur A-Rod.

Heed our sage advice, network and truly enjoy the company. We are happy to have you here, in Orlando, and we look forward to seeing you in Las Vegas in 2020.

Angela MacPhee
ACG Global
Chairman of the Board
Partner, Global Forensics
Leader, Baker Tilly
ACG Denver

Scott Linch
InterGrowth 2019 Chairman
Managing Partner, DHG
ACG Charlotte
Digitalizing Performance to Optimize Profit

Are you ready to take the digital journey to stay competitive and drive profitability?

Siemens IoT Services
How do you develop an IoT strategy?

MindSphere
Do you have a platform to collect and analyze data?

Smart Infrastructure
How do you leverage data to optimize energy usage?

Siemens Financial Services
How can financial solutions help you realize transformation?

Find Out How Much Digitalizing Performance is Worth to You.

Talk to us at InterGrowth Booth #126 or contact us directly:

Tom D’Amaro  
(203) 604-8076  
thomas.damaro@siemens.com

Virginia Greaker  
(732) 874-2833  
virginia.baker@siemens.com

usa.siemens.com/finance
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Tuan Hoang  
BDO USA LLP  
ACG Los Angeles

Karin Kovacic  
Monroe Capital LLC  
ACG Connecticut

Christopher Letts  
Morgan Stanley  
ACG Detroit

Christine Melendes  
Vice President, Strategic Events & Partnerships  
ACG Global

Michael Vaccarella  
Wipfli LLP – CPAs and Consultants  
ACG Chicago
ACG Global Partners help expand your middle-market network, providing valuable connections with corporate clients and a consistent source of deals for capital providers.

LEARN MORE ABOUT ACG PARTNERSHIPS
VISIT ACG.ORG/SPONSORSHIP

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AWARD WINNERS

THE LIFETIME ACHIEVEMENT AWARD
The Lifetime Achievement Award, ACG’s highest award, recognizes a person who has distinguished themselves not only in their service to ACG, but also in their professional lives through community service. The winner, Richard Jaffe, exemplifies the very essence of ACG’s mission of driving middle market growth here and around the world.

Richard Jaffe
Partner, Duane Morris LLP
ACG Philadelphia

MERITORIOUS SERVICE AWARD WINNERS
The ACG Meritorious Service Award recognizes leaders in ACG who contribute to the success of the organization through extraordinary volunteer service and achievement. Congratulations to the following recipients of this prestigious award:

Jason Brown
Partner,
Victory Park Capital
ACG Los Angeles

Karin Kovacic
Managing Director,
Monroe Capital
ACG Connecticut

Christopher Letts
Vice President,
Morgan Stanley
ACG Detroit

Rachel Ludicke
Partner, Project Manager
Enercon Services, Inc
ACG Dallas/Fort Worth

Jerome Romano
Managing Director,
TM Capital
ACG New York

Angenita Pex
Attorney,
Houthoff
ACG Holland

Mitch Woolery
Partner, Kutak Rock LLP
ACG Kansas City
With disruption all around us, standing still is not an option. Success happens when we push forward to help you win now and anticipate tomorrow.

Let’s face the future together.

Visit us in booth 135

Connect with us: bakertilly.com

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Dentons is proud to sponsor ACG InterGrowth

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CONFERENCE AGENDA

For complete conference details, including the names of speakers and full descriptions, please log on to the official InterGrowth 2019 conference app, powered by PitchBook, or visit InterGrowth.org.

M O N D A Y, M A Y 6

7:30 a.m. – 7:30 p.m.
InterGrowth Conference Registration
Bonnet Creek North Foyer, Lobby Level

7:30 a.m. – 12:00 p.m.
Tennis Tournament* **
Grand Cypress Racquet Club (off-site)
Sponsored by Dentons

7:30 a.m. – 1:00 p.m.
Golf Tournament* **
Waldorf Astoria Golf Club
Sponsored by Dentons and DHG

8:00 a.m. – 12:00 p.m.
Early Arrivals Meet-Up Area
Bonnet Creek Ballroom West Foyer, Lobby Level
Sponsored by STNL Advisors

12:00 – 5:00 p.m.
InterGrowth Lounge
Bonnet Creek Ballroom, Lobby Level

12:00 – 1:00 p.m.
Networking Lunch in the InterGrowth Lounge
Bonnet Creek Ballroom, Lobby Level
Sponsored by Siemens Financial Services, Inc.

12:30 – 2:20 p.m.
Fundraising Workshop with Buyouts Insider
Orange, Lower Level Meeting Room

1:00 – 5:00 p.m.
ACG DealSource®
Bonnet Creek Ballroom, Lobby Level (InterGrowth Lounge)
Sponsored by Bannockburn Global Forex, LLC and BDO USA LLP

1:00 – 5:00 p.m.
ACG Chapter Leadership Meeting (Invite Only)
Grand Ballroom, Lobby Level

*additional registration fees apply **advance registration required
2:30 – 3:20 p.m.
Concurrent Breakout Education Sessions

Wayfair Sparks New Complexities in M&A
Indian River-Hamilton, Lower Level Meeting Room
Sponsored by Grant Thornton LLP

International Growth, Accelerated:
Reduce Operational Risk & Increase ROI
Jackson, Lower Level Meeting Room
Sponsored by Velocity Global

Trends in the Healthy Living Space
Palm Beach, Lower Level Meeting Room
Sponsored by EisnerAmper LLP

The State of the Middle Market
Orange, Lower Level Meeting Room
Sponsored by Dentons

3:30 – 4:20 p.m.
Concurrent Breakout Education Sessions

The Importance of Intellectual Property in Your Next Deal
Indian River-Hamilton, Lower Level Meeting Room
Sponsored by Venable LLP

Rationalization of EBITDA
Add-backs and Impact on Recoveries
Jackson, Lower Level Meeting Room
Sponsored by S&P Global Market Intelligence

Palm Beach, Lower Level Meeting Room
Sponsored by Baker Tilly

Healthcare Provider-Type Acquisitions:
Regulatory Pitfalls Affecting PE Firms
Orange, Lower Level Meeting Room
Sponsored by BKD, LLP

For complete details, including a full description and speakers, log on to the official InterGrowth 2019 conference app, powered by PitchBook, or visit InterGrowth.org.

5:00 – 7:30 p.m.
OPENING RECEPTION & ACG CAPITAL CONNECTION®
Floridian Ballroom, Lobby Level (Monday Night Only)
Sponsored by DHG, Insperity and Siemens Financial Services, Inc.

Capping off your first day at InterGrowth is the Opening Reception & ACG Capital Connection. Eat, drink, be merry and enjoy the company of dozens of equity providers and corporate strategic acquirers. Open to all InterGrowth attendees.
TUESDAY, MAY 7

7:00 a.m. – 6:00 p.m.
InterGrowth Conference Registration
Bonnet Creek North Foyer, Lobby Level

7:00 – 7:30 a.m.
5K Run* **
Signature Island
Sponsored by Dentons

8:00 a.m. – 6:00 p.m.
InterGrowth Lounge
Bonnet Creek Ballroom, Lobby Level

8:00 – 8:30 a.m.
Women’s Networking Breakfast**
Grand Ballroom, Lobby Level
This intimate networking breakfast draws together the women and men of the middle market, by providing an invaluable and intimate opportunity to congregate and communicate. Open to all attendees who pre-registered.

8:00 – 9:30 a.m.
Networking Breakfast in the InterGrowth Lounge
Bonnet Creek Ballroom, Lobby Level
Sponsored by Venable LLP

*additional registration fees apply **advance registration required

---

Failure is not an option.

You know the importance of a well-developed strategy. Our private equity team has expertise and experience for each stage of the investment timeline. From investment banking and transaction services to financial reporting and business valuations, our bold, battle-tested pros can help you win the day.

Everyone needs a trusted advisor. Who’s yours?

bkd.com/pe | @BKDPE
8:30 – 9:30 a.m.
Featured Session: A One-on-One Conversation with Pauline Brown**
Grand Ballroom, Lobby Level
Sponsored by Atlantix Partners

The conversation with Pauline Brown will touch on her vast experience. Brown served as the chairman of North America for the world’s leading luxury goods company, LVMH Moët Hennessy Louis Vuitton, and served as a managing director at The Carlyle Group.

9:00 a.m. – 5:00 p.m.
ACG DealSource***
Bonnet Creek Ballroom, Lobby Level (InterGrowth Lounge)
Sponsored by Bannockburn Global Forex, LLC and BDO USA LLP

10:00 a.m. – 12:00 p.m.
Middle-Market Insights Theater
Floridian Ballroom, Lobby Level

ACG’s Middle-Market Insights Theater is an InterGrowth highlight, where event-goers hear from industry leaders. During Middle-Market Insights Theater sessions, expert panelists and speakers will discuss issues facing the middle market and private capital investment.

10:00 – 10:50 a.m.
Human Capital: The Greatest Value and Risk to the Success of M&A Transactions
Sponsored by Insperity

This panel will discuss the state of human capital at a time when the war for talent is fierce and the success of a deal is attributed directly to the culture of an organization. Panelists will talk about how the inability to address risk and compliance issues within human resources can cause a deal to fail.

11:10 a.m. – 12:00 p.m.
Families Fueling the Middle Market
Sponsored by DHG

Families are an increasingly important segment of the deal-making ecosystem driving middle-market business growth. This panel discussion will explore the evolution of family offices and the family business community investing in the middle market.

12:00 – 1:00 p.m.
Networking Lunch in the InterGrowth Lounge
Bonnet Creek Ballroom, Lobby Level

1:00 – 2:00 p.m.
Featured Session:
Navigating and Capitalizing on Opportunity Zones
Grand Ballroom, Lobby Level

This session will cover the details of the U.S. Tax Cuts and Jobs Act’s Opportunity Zone program and its impact on M&A. Panelists will also discuss the latest guidance from the Department of Treasury.
3:00 – 4:30 p.m.
Keynote Panel
A Discussion with Elizabeth Cutler and Christopher Gavigan
Floridian Ballroom, Lobby Level

This keynote panel will feature a compelling discussion between Elizabeth Cutler, co-founder of SoulCycle, and Christopher Gavigan, co-founder and chief purpose officer at The Honest Company.

Elizabeth Cutler
Co-Founder,
SoulCycle

Christopher Gavigan
Co-Founder and Chief
Purpose Officer,
The Honest Company

Moderator
Karin Kovacic
Managing Director,
East Coast Region,
Monroe Capital LLC.

4:30 – 6:00 p.m.
Middle-Market Happy Hour in the Intergrowth Lounge
Bonnet Creek Ballroom, Lobby Level

Sponsored by CLA, CohnReznick LLP, Velocity Global & STNL Advisors, LLC

The Middle-Market Happy Hour is the perfect place to come together with other InterGrowth attendees. Enjoy a beverage while exchanging business cards, conversations and ideas.

5:30 – 6:30 p.m.
Women's Networking Reception
Pavilion, Lower Level

The Women’s Networking Reception is an exclusive gathering for women in the middle market. The reception is an opportunity to connect and reconnect with like-minded women in the industry. Open to all InterGrowth attendees.

5:30 – 6:30 p.m.
Young Professionals' Networking Reception
Pavilion, Lower Level

The Young Professionals' Networking Reception is an exclusive gathering for young professionals in the middle market. The reception is an opportunity to connect and reconnect with others who are early in their careers. Open to all InterGrowth attendees.
WEDNESDAY, MAY 8

8:00 – 10:30 a.m.
InterGrowth Conference Registration
Bonnet Creek North Foyer, Lobby Level

8:00 – 10:30 a.m.
Intergrowth Lounge
Bonnet Creek Ballroom, Lobby Level

8:00 – 9:30 a.m.
Networking Breakfast in the Intergrowth Lounge
Bonnet Creek Ballroom, Lobby Level

8:00 – 9:00 a.m.
Networking Breakfast (Invite Only)
Orange, Lower Level

The Family Office Breakfast is an invitation only, networking breakfast, for those who invest on behalf of families.

8:00 – 9:00 a.m.
CDO Breakfast (Invite Only)
Palm Beach, Lower Level

The Corporate Development Officers’ (CDO) Networking Breakfast will be an opportunity for strategic acquirers to meet over breakfast and engage in peer-to-peer conversations with other corporate development officers.

1,000+ Deals Closed.
260+ Sponsors.

Zero taken for granted.

For 25 years, we have combined best in class reliability with experienced deal makers who are focused on establishing long-term partnerships.

GolubCapital.com
8:30 – 10:30 a.m.
ACG DealSource®
Bonnet Creek Ballroom, Lobby Level (InterGrowth Lounge)
Sponsored by Bannockburn Global Forex, LLC and BDO USA LLP

9:30 – 10:20 a.m.
Middle-Market Insights Theater
Floridian Ballroom, Lobby Level

Investing in The Internet of Things – How to Turn Data into Value
Sponsored by Siemens Financial Services, Inc.

According to research conducted by Siemens and HBR, almost 75% of 750 executives surveyed say they need an Internet of Things (IoT) strategy. Yet, only 36% leverage IoT in their businesses globally. In this panel, discover how IoT can help your business survive, improve and grow.

10:30 a.m. – 12:00 p.m.
Keynote Panel
A Conversation With Alex Rodriguez
Floridian Ballroom, Lobby Level

The closing keynote will feature a compelling discussion with MLB all-star and businessman Alex “A-Rod” Rodriguez. In 2003, Rodriguez jump-started his career in investment with the purchase of a single duplex. Subsequently, Rodriguez founded A-Rod Corp, which invests in a broad array of industries.

12:00 – 1:00 p.m.
Closing Reception
Floridian Ballroom West Foyer, Lobby Level

The wind-down event of the conference is a closing networking reception. It’s a great time to wrap up conversations and hand out those last business cards. Open to all InterGrowth attendees.
THE INTERGROWTH LOUNGE

YOUR NETWORKING HUB

Monday, May 6 | 12:00 – 5:00 p.m.
Tuesday, May 7 | 8:00 a.m. – 6:00 p.m.
Wednesday, May 8 | 8:00 – 10:30 a.m.

Bonnet Creek Ballroom

The InterGrowth Lounge is the heart of the conference, perfect for networking and finding new partners.

The Networking Lunch and Breakfast available in the lounge ensure that every meal is a “power lunch” at InterGrowth.

ACG DealSource® allows investment bankers to schedule meetings with private equity firms. Participating sell-side and buy-side-focused investment bankers have reserved tables for their meetings. For the first time, ACG DealSource is located inside the InterGrowth Lounge to help maximize your meetings.

Sponsored by Bannockburn Global Forex, LLC & BDO USA LLP

Your Home Run Deal Is Out There

Is the middle market throwing you curveballs? Success is just one swing away - Wipfli is here to coach you to a “W.” From fund formation and compliance, to confident transactions, to portfolio performance, you get a powerhouse of expertise to take you from the sandlot to the big leagues.

Visit us in the VR Home Run Derby Area and play to win!
Meeting Zones are the first-come, first-served answer to the question, “Where should we hold this meeting?” Take advantage of the numbered tables. Claim the space by simply showing up. The meeting areas will be marked for your convenience and there will be plenty of seating.

The ACG Lounge Bar is an opportunity to take full advantage of bloody marys and mimosas in the mornings, and select beer and wine throughout the afternoon. The bar maintains the same hours as the InterGrowth Lounge.

Middle-Market Happy Hour is a well-deserved end to a full day of programming and deal-making. It’s an opportunity to enjoy libations and casually engage with one another. The Happy Hour takes place Tuesday at 4:30 p.m., and it will go until 6:00 p.m.

Sponsored by CLA, CohnReznick LLP, Velocity Global & STNL Advisors, LLC

Charging Stations are a necessary way station for your devices. Deal-makers are only as good as their tools. Keep those tools charged.

Sponsored by BKD, LLP & STNL Advisors, LLC

Reserved Remote Offices are clearly marked café-sized tables for those who reserved a remote office, located in the back in the InterGrowth Lounge.

The ACG TechShowcase will once again feature the latest technology and services available to the middle market. ACG TechShowcase exhibitors will share essentials for growing and developing firms, enabling success as businesses become increasingly reliant on data and non-advisory technical services.

Participating firms: Affinity, Relationship Intelligence, Cerebro Capital, GF Data & ShareVault
Sponsor Legend*

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*As of 4/17/2019
The ACG HQ is a one-stop shop for all InterGrowth attendees. Discover ACG’s tremendous assets, and learn how you can wield those value-adds to foster a more successful meeting. For ACG’s members, ACG HQ should be regarded as an opportunity to showcase collateral in a new, collaborative way. Non-members, however, should tour this space, examining equitable resources. Please stop by and ask us anything about membership, our signature events, key assets and more:

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Middle Market Growth® is a bimonthly publication of vibrant industry narratives. Emerging brands and influential companies, such as Polaroid and Julep, have graced the cover of Middle Market Growth. In-depth profiles and recaps on private capital-backed successes are just some of the topics explored within its pages.

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Dynata (formerly Research Now SSI) is a leading global provider of first-party data from people who opt in to member-based panels. With a reach of 60+ million people globally, Dynata is the cornerstone for precise, quality data. The company brings innovative solutions to market researchers, marketers and advertisers and serves nearly 6,000 market research agencies, media and advertising agencies, consulting & investment firms and healthcare and corporate customers in North America, South America, Europe, and Asia-Pacific.
F2 Intelligence Group conducts customer due diligence by asking business questions with the help of rapport-generating techniques from CIA counterintelligence, military intelligence, and FBI hostage negotiators. The result is exceptional candor and detail from customers.

We have completed 1,200+ due diligence studies across countless industries. Our clients view F2 as the trusted partner for deals where Top 10 customers represent at least 35% of sales.

The Generational Group (comprised of Generational Equity, Generational Capital Markets, Generational Wealth Advisors, and DealForce) headquartered in Dallas, Texas, with over 250 professionals located throughout the U.S. and Canada, is one of the leading middle-market M&A firms in North America. The Generational Group helps business owners release the wealth of their businesses. Our process is undergird with a philosophy that puts our clients’ needs at the heart of everything we do.

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H.I.G. Capital is a leading global private equity investment firm with over $30 billion of equity capital under management. The H.I.G. family of funds includes private equity, growth equity, debt/credit, real estate and biohealth. H.I.G. Capital aligns itself with committed management teams, owners, and sponsors to help build businesses of significant value. Our team of over 350 investment professionals has substantial operating, consulting, technology and financial management experience, enabling us to contribute meaningfully to our portfolio companies.
Houlihan Lokey is a global investment bank with expertise in mergers and acquisitions, capital markets, financial restructuring, valuation, and strategic consulting. The firm serves corporations, institutions, and governments worldwide with offices in the United States, Europe, the Middle East, and the Asia-Pacific region. Houlihan Lokey is ranked as the No. 1 M&A advisor for all U.S. transactions and the No. 1 global M&A fairness opinion advisor over the past 20 years, according to Thomson Reuters.

Marcum’s Transaction Advisory Service (TAS) practice provides an integrated array of financial due diligence, quality of earnings, tax due diligence and transaction tax advisory services delivered by regional team leaders and dedicated local and national deal professionals. Focused on the middle-market private and public company transaction space, Marcum’s experienced TAS professionals develop a mutually agreeable work plan that concentrations on the most impactful deal areas and supplements with industry specialists as needed.

MB Business Capital is a division of MB Financial Bank, NA, a commercial bank based in Chicago, IL, that provides asset-based financing to middle-market companies in the United States and Canada—ranging from $5 million and up. Serving manufacturers, distributors and service companies, and selected regional and national store-based retail chains with sales from $25 million and up, primarily with needs related to acquisitions, dividend recapitalizations, growth, debt restructurings, debtor-in-possession, and turnarounds.
Mergers & Acquisitions is a SourceMedia resource whose mission is to inform, enable and connect professionals in middle-market deal-making. M&A brings together a large and qualified community of strategic buyers, private equity financiers, and others who identify targets, negotiate transactions, perform due diligence, and close deals. These professionals gather at TheMiddleMarket.com, in the pages of our monthly magazine, at live events, and on our social networks.

PrivCo provides the most comprehensive insights into the financial health and growth trajectory of U.S. private companies, including those without PE or VC backing—a universe that comprises the bulk of the middle market but is largely ignored by competitive platforms. Discover under-the-radar targets suiting your investment criteria using our unrivaled financial intelligence and proprietary industry classification system. Access to the PrivCo platform provides the competitive edge you’re looking for, without all the searching.

SourceScrub provides a web-based platform for private equity, direct lending, investment banking and corporate development teams that helps streamline diligence and origination processes. Our platform aggregates private company information in the same manner that analysts or associates might do at a much higher volume in a fraction of the time. Use SourceScrub to identify target companies (add-on or platform) and drive more management meetings.
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UMB is a financial services company that offers personal banking, commercial banking, healthcare services and institutional banking. We build solutions tailored specifically to the needs of our customers and their priorities. Our delivery is consistent, our loan portfolio is diversified and our values are strong. These principles have set us apart from our competition for 106 years—and will continue to do so in the future.

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Winston & Strawn LLP provides strategic counsel to private equity funds, portfolio companies, major financial institutions, specialty lenders, institutional investors, and public and private companies involved in a broad scope of transactions. We represent clients in middle market to large transactions and understand the dynamics of handling matters in this space. With offices strategically located around the globe, our attorneys have a firm grasp on market trends that have a direct impact on our clients.
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